

### My Introduction to a Social Media Command Center: Cloudforce Cloud Computing Conference 2012, New York City









# Command Center was used during Cloudforce to:

Curate,
organize, and
disseminate
real-time event
information

Display attendee text messages, tweets, and workshop content information all in high definition multi-screen display





### A Few Other Business Models of Social Media Command Centers (Intel, MutualMind)





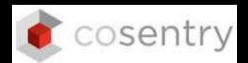
### Topics Highlighted by the Salesforce Social Media Command Center included:















Geographic Breakdown of **Event** Attendees

Volume of Conversations









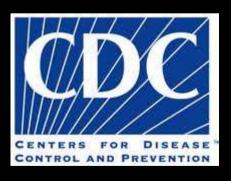






### I Concluded that Government Agencies and First Responders Could Benefit from Deployment of Social Media Command Centers as well as Businesses and Corporations





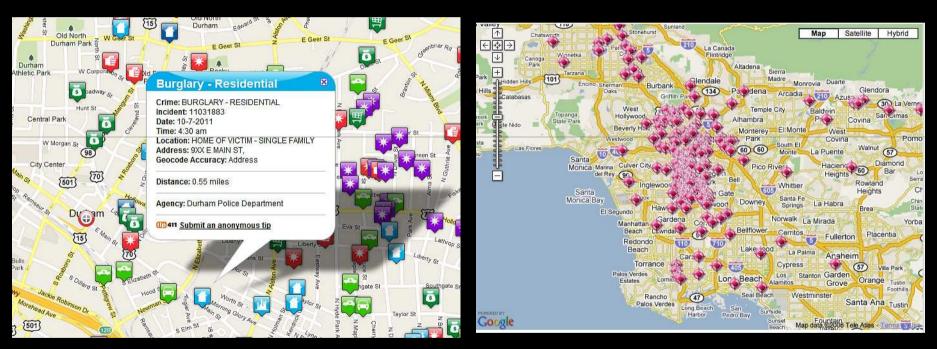








### Command Centers Could Provide Real-Time or Near Real-Time Information to: 1.Identify Incidents and Patterns of Criminal Activity

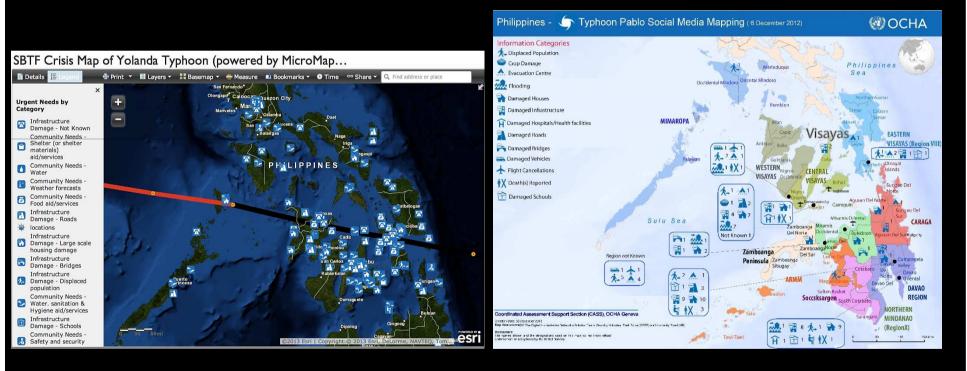


### 2. Aerial Maps of School Bullying Incidents





# 3. Provision of Real-time information Regarding Natural Threats (Hurricanes, Tornadoes, Fires and Earthquakes)





# 4. Broadcast Social Media Updates During Crises





### Video: The Red Cross and Dell Computers Partner to Launch a Digital Operations Center

Red Cross Open Digital Command Center







### American Red Cross/Dell Computers Video: Benefits of A Social Media Command Center

#### **Key Takeaways**:

- "It's going to give us a better idea of what's going on on the ground".
- "During an emergency, information is like gold, and we know the more information we have during an emergency, the better we can serve those people that need our help".
- -Gail McGovern, President and CEO, American Red Cross



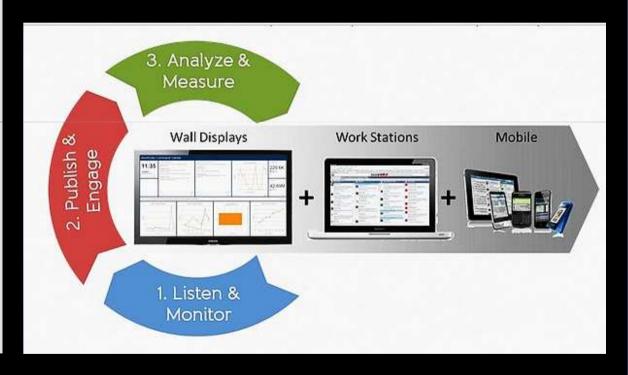
- Key Takeaways (continued)
- "(The Center) provides a visualization of all the data we can look at in the Social Media space, and gives is a snapshot in time of the entire cyberspace universe as it relates to the Red Cross or a particular disaster".

-Laura Hove, VP Public Affairs, American Red Cross

### Now What?



New applications and opportunities for social media command centers will continue to develop, but they will all have one need in common: the ability to drive social media content to screens, and display it in a manner that is easy to digest and act on quickly, whether it's saving your brand or saving lives.





Hopefully agencies tasked with Emergency Response will consider adopting Social Media Command Centers, as they would be invaluable during the 4 Phases of Crisis Response







- 1. AmRedCross, Red Cross Digital Operations Center Opens, <a href="YouTube">YouTube</a>, March 8, 2012 <a href="http://www.youtube.com/watch?v=zKMyBGbnBQ8">http://www.youtube.com/watch?v=zKMyBGbnBQ8</a>
- 2. Maclean, Heather-Anne, The Power of the Salesforce Social Media Command Center at CES, <u>Marketing Cloud</u>, January 8, 2013, <a href="http://blogs.salesforce.com/company/2013/01/insights-behind-the-salesforce-marketing-cloud-social-media-command-center-at-ces.html">http://blogs.salesforce.com/company/2013/01/insights-behind-the-salesforce-marketing-cloud-social-media-command-center-at-ces.html</a>
- 3. marketingcloud@salesforce .com, Salesforce, 10 Examples of Social Media Command Centers: <a href="http://www.salesforcemarketingcloud.com/wp-content/uploads/2013/05/10-Examples-of-Social-Media-Command-Centers.pdf?1763e5">http://www.salesforcemarketingcloud.com/wp-content/uploads/2013/05/10-Examples-of-Social-Media-Command-Centers.pdf?1763e5</a>

## Thanks!

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